President’s Message….

Michael Wilson, our very own member from the New Jersey Fire Sprinkler Advisory Board (NJFSAB), discussed at our Jan 7th meeting ‘Home Fire Sprinkler Water Supply’ challenges. We learned from Michael that access to adequate water supply will vary from water company to water company, even within the same company but in different jurisdictions. Some call for separate supply lines from the domestic and some require full fire protection backflow equipment. This all contributes to cost uncertainty for home fire sprinklers.

Jerry Naylis distributed an outline document on a proposed COPE course curriculum for the CUNJ Fire Science Program. The COPE course explores the relationship of construction, occupancy, protection and exposure as it relates to the overall protection of a building. He and Rich Reitberger are working with Pat Boyle at CUNJ to develop curriculums that may give students access to other career paths in the fire protection and insurance industries.

The Fire Facts Seminars at Princeton & Seton Hall Universities had over 400 participants who learned about the Recent NJ Uniform Fire Code Update from John Drucker and “In Building Emergency Responder Radio Enhancement Systems” from Jesse Baker of Honeywell. Thank you to NJSFPE for their continued sponsorship.

On Monday, February 4th, Russ Leavitt from Telgian Corporation will be presenting ‘NFPA 13 Update- Standard for the Installation of Fire Sprinkler Systems”. Register Today!!!

Paul

Chapter President
Minutes of December 3, 2018 Meeting

President McGrath called the meeting to order at 6:00PM with a salute to the flag and customary introductions. There were 39 in attendance.

This was our Holiday Meeting with a wine tasting by Justine, buffet dinner with roast turkey and beef, and charity raffle by Vinnie and Andrea of the Engineer’s Club to benefit ‘Hope for Veterans’.

The Secretary’s and Treasurer’s reports for November were read and accepted by the members. The topic for our 2019 FPW Grant Program will be ‘Emergency Planning’ thanks to Dave Gluckman’s suggestion. Fire Facts #26 is scheduled for Jan 3 and 4, see City Fire’s web site for more info. An application for Chapter membership from Allison Beatty, FM Global was approved by the members. Welcome Allison.

Rich announced that the Education Foundation is net ~$5,000 at the end of its first full year of operation. The Foundation’s 2019 golf outing is scheduled for Monday June 3. Jim announced that the Chapter’s 2019 joint technical seminar with the AFAA-NJ is scheduled for April 4.

Jerry Naylis, TFS made an instructive presentation “A Stroll Down Memory Lane” reviewing several historical fires and the lessons that should have been learned from them. Jerry started with the great Chicago fire on 10/9/1871 and the Peshtigo, WI grassland fire the same day, the triangle shirtwaist fire 3/25/1911, Cocanut Grove 11/28/1942, Beverly Hills Supper Club 5/28/77, Happy Land Social Club 3/25/90, McCormick Place 1/16/67, GM Lavonia 8/12/53, and finally the National Museum of Brazil this year. Jerry pointed out numerous and repeated situations at these fires where exits were improper, insufficient, confusing or unmaintained and so became bottlenecks preventing people’s escape. Many of these fires were exacerbated by combustible decorations or interior surfacing on the buildings. And many occurred while the venue was overloaded with patrons (exceeding allowable occupancy), further restricting escape. Several other examples showed the danger of the lack of fire sprinkler protection. In some of these cases sprinklers were considered unnecessary in ‘fire proof’ buildings only to be proved wrong by the events.

The meeting was adjourned at 8:30.

Minutes of January 7, 2019 Meeting

President McGrath called the meeting to order at 6:00PM with a salute to the flag and customary introductions. There were 10 in the audience.

The Secretary’s report for December was read and accepted by the members. Paul reported Fire Facts #26 held on January 3 and 4, was a success with about 400 people attending overall.

We announced that the membership renewal notice went out to all those who have not paid their dues already. If you’ve recently received a notice please pay your dues.

Jerry Naylis discussed the proposal for a course in the fire protection curriculum of New Jersey City University. Jerry asked for feedback from the group.

Mike Wilson, NJFSAB and NFSA made a presentation ‘Water Purveyors’ Requirements for Residential Fire Sprinkler Systems’. He discussed several benefits of home fire sprinkler systems (most importantly life safety) and the desire to keep their costs down as an incentive to homeowners. He identified that the AWWA sets the recommendations for these supplies and explained that design flow rates are typically between 26 and 35gpm. He stated that while the DEP oversees that there are 493 water purveyors in NJ, many who are private and not under the Board of Public Utilities and that they have different approaches to treating the issue. Some require backflow preventers, some require backflow preventers of larger size than would otherwise be specified, some impose private fire protection fees, some fire service line charges. The issue of whether (the expense of) backflow prevention is necessary is a concern and in the case of stagnation who is allowed to conduct the work; the plumber or sprinkler contractor. Several times during the conversation there was mention of purveyors concerned with avoiding liability should the supply valve be shut or the fire system otherwise be out of service. He left us realizing there are many questions to this complex issue and the need to standardize requirements in a balanced way that does not impose undue costs on the homeowners/occupants who rely on them for protection of their families.

The meeting was adjourned at 8:00.
Companies hunt for storage space to avoid Brexit-related disruption

For those of you with clients or who have company related business in the UK, this could be of interest to you. Many companies may be increasing their inventory and / or looking for additional storage space that could be at a premium and thus who knows what the quality of fire suppression systems might be or whether existing systems are adequate for additional/ changed storage arrays. See below:

By Arathy S Nair and Tanishaa Nadkar
Nov 28 (Reuters) - Warehouse owner LondonMetric Property said on Wednesday companies were seeking additional storage and distribution buildings to help avoid supply chain disruptions ahead of Britain's planned departure from the European Union. A raft of companies, unsettled by the uncertainty around Brexit, have announced plans to stock pile products ranging from drugs, chocolate, tiles and raw materials to parts for the engineering industry.

"There is growing evidence that occupiers are intensifying their search for additional distribution space both to increase near term storage capacity as well as longer term solutions to maximise the efficiency of their global supply chains in a post Brexit environment," LondonMetric said in a statement.

“What we’re finding a little bit is there are companies who are getting into increasing inventory ... We are having conversations with people who are conscious of an uncertain Brexit outcome,” Chief Executive Officer Andrew ones told Reuters, adding that LondonMetric had talked with companies in the automotive and healthcare sector.

NFPA will host a free webinar on February 7: Oxygen Reduction Systems for Warehouse Storage Applications

Oxygen reduction (or hypoxic) systems are being used in warehouse facilities as an alternative to sprinkler protection. The Research Foundation facilitated a project titled “Review of Oxygen Reduction Systems for Warehouse Storage Applications” with a goal to conduct a literature review to clarify the current state of oxygen reduction system design and testing and perform a gap analysis by comparing current approaches to real-world applications.

Join Dr. Patrick van Hees, Lund University, Dr. Brian Meacham, Meacham Associates, Martin Nilsson, Zurich Insurance, and John Barton, Lund University, to learn more.

To register go to the following link below:

Oxygen Reduction Systems for Warehouse Storage Applications
NJSFPE-AFAANJ 10th Annual Symposium
Vendor/Sponsor Registration

When
Thursday, April 4, 2019 from 7:30 AM to 4:00 PM EDT
Add to Calendar

Where
The Hanover Manor
16 Eagle Rock Ave
East Hanover, NJ 07936

Driving Directions

The NJ Chapters of the SFPE and the AFAA invite you to participate in their 10th Anniversary Technical Seminar and Trade Show

Join us for an informative day of presentations from leaders of our Industry. Network and see the latest in products and services throughout the day in our exhibitor area.

Click the link below to Register today, space is limited.

Also, please plan on supplying a raffle prize for the end of the program closing raffle.

Register Now!
I can't make it

The link can be used for both Exhibitor space and Sponsorship opportunities.

Thank you for your support and look for to seeing you at our event

Sincerely,

Jim Loftus
NJ Society of Fire Protection Engineers & AFAANJ
james.loftus@siemens.com
9735900048
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Fires and explosions cause largest losses for business globally, Asia Pacific accounts for 17% (EUR10bn) of total value of claims worldwide: Allianz

Media OutReach
December 13, 2018

- Analysis of over 470,000 global insurance claims from 2013 to 2018. Largest financial losses come from fires/explosions and aviation incidents
- Majority of corporate insurance claims originate from technical or human factors, accounting for 87% of all claims by value
- Property claims are becoming more expensive, with a rising share of business interruption losses

SINGAPORE – Media OutReach – 13 December 2018 – Fire and explosion incidents cause the largest claims for insurers and the businesses they cover, according to new research from Allianz Global Corporate & Specialty (AGCS). The vast majority of corporate insurance claims originate from technical or human factors despite natural catastrophes such as hurricanes, having caused devastating losses over the past two years.

In its latest Global Claims Review, AGCS reveals the top causes of claims in the corporate insurance segment based on an analysis of 470,000 claims from over 200 countries over the past five years (July 2013 to July 2018) with an approximate value of €58bn (US$66.5bn).

The largest financial losses come from fires/explosions, aviation incidents, faulty workmanship/maintenance incidents and storms, which collectively account for over 50% of all claims by total value. Over 75% of financial losses globally arise from 10 major causes of loss.

“The report highlights the increasingly high values at risk for businesses and their insurers alike,” says Philipp Cremer, Global Head of Claims, AGCS. “In today’s interconnected and globalized business environment, financial losses are increasing due to geographical concentration of values – often in risk-exposed areas – and from the knock-on effects of global supply chains and networks. Looking to the future, new technologies bring business benefits but also risks and claims. However, they also provide an opportunity to prevent and mitigate losses and improve the claims settlement process for our customers.”

More expensive fires and aviation repairs

Over the past five years fire and explosion incidents have caused in excess of €14bn worth of losses and are responsible for more than half (11) of the 20 largest non-natural catastrophe events analyzed. The average claim is almost €1.5mn.

Fire is the top cause of loss in China, accounting for 65% of all claims in China by value, due to large industrial blazes, such as the 2015 Tianjin explosions which severely disrupted the port and container storage stations and impacted multiple businesses.

“In general, property insurance claims are higher with inflation and greater concentration in value as a result of globalization and more integrated supply chains,” explains Raymond Hogendoorn, Property and Engineering Claims Specialist at AGCS. “As manufacturers have become more efficient, the values per square meter have risen exponentially. Fire and flood claims are much more expensive per square meter than a decade ago.”

Costs associated with the impact of business interruption (BI) can significantly add to the final loss total from fire and explosion incidents, as well as many of the other major causes of loss identified in the report. Almost all large property insurance claims now include a major BI element: The average BI property insurance claim now totals €3.1mn, around 39% higher than the corresponding average direct property loss (€2.2mn).

Despite recent record-breaking natural catastrophe loss activity around the world, storm is the only natural catastrophe event to appear in the top 10 causes of loss. Analysis shows corporate insurance claims typically originate from technical or human factors — or non-natural catastrophe events — accounting for 87% of all claims by value.
Company Background

Code Consultants, Inc. (CCI), a privately held and internationally recognized fire protection engineering and life safety consulting firm, is seeking experienced professionals to join our New York City office.

Founded in 1973, CCI is an industry leader, providing a diverse range of crucial fire protection and life safety consultation and design services including but not limited to:

- building and fire code consulting
- life safety consulting
- hazardous materials analysis
- accessibility consulting
- fire sprinkler design
- fire alarm design
- mass notification design
- fire and egress modeling

CCI’s experienced and trained team of over 80 professionals consist of fire protection engineers, architects, civil/mechanical/electrical engineers, code officials and members of the fire service. At CCI we value our team members and continuously strive to provide a great culture, career and personal development opportunities.

As a privately held firm, CCI’s management team is fully responsible for the strategic direction of the firm and successfully manages growth by maintaining a stable organizational structure, consistent professional service products across our offices, and applying objective performance-based compensation.

Role

As a member of the CCI team your responsibilities will include:

- Fire protection and life safety code consultation for a wide variety of projects and clients.
- Fire and egress modeling and developing alternate method concepts.
- Collaborating with CCI team members and clients, and interfacing with Building/Fire Officials.
- Participating in business development initiatives to expand and develop CCI services.
- Participating in the growth and development of your office, and CCI as a whole.

Qualifications

Ideal candidates will possess the following:

- A degree in fire protection engineering or related engineering discipline.
- Knowledge of Building/Fire/NFPA Codes and Standards related to fire protection and life safety.
- Excellent written and verbal communications skills.
- Be motivated by growth opportunities for themselves and CCI.
- Passion for providing the highest level of services to CCI clients.
- Sufficient experience to work autonomously on project related tasks.
- Fundamentals of Engineering (FE) or Professional Engineering (PE) licensure is desirable, but not required.

Compensation

CCI offers an excellent compensation package with an objective performance-based bonus program and benefits (including 401(k) with matching contributions, health, dental, vision, life and disability plans).

Contact

Interested and qualified candidates may send resumes to CCI’s Human Resources Department at HR@CodeConsultants.com.

Code Consultants, Inc. is EOE/Minorities/Females/Vet/Disabled
Property Loss Control Engineer

Sompo International Holdings Ltd. (Sompo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo’s core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation and a wholly owned subsidiary of Sompo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sompo International’s headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a HPR Property Loss Control Consultant for our Global Risk Solutions team. Global Risk Solutions offers comprehensive loss control services targeted at select industry verticals. Servicing middle market and large accounts domiciled in the U.S., we work through a network of retail brokers who share our commitment to long-term partnerships built on white glove service. This position will have the opportunity to work remotely.

The Loss Control Consultant will provide risk improvement consultation services for highly valued large and middle market commercial customers; providing added value for our clients. The focus of this position is to evaluate property risks, conduct on-site visits of existing and prospective clients and aid the underwriters in the selection and pricing of an account. The Loss Control Consultant will also be responsible to track trends at an account and book level and communicate effectively with our clients and brokers. Candidate must have proficiency in property, specifically HPR property loss control skills.

Duties and Responsibilities:

Prioritization and evaluation of new and renewal work volumes to meet the goals of the department; Possess a comprehensive understanding of the following areas: property and HPR (Highly Protected Risk) loss control exposures and risk control techniques.;

- Ability to create client facing reports and/or loss control surveys;
- Conduct loss control surveys at client locations to determine potential hazards and risk factors to be considered in underwriting/risk selection;
- Analyze loss or exposure trends, recognize opportunities to provide risk control products and/or services which can help reduce losses.
- Attend client/broker meetings, lunches, dinners and other social outings as applicable;
- Expand existing relationships and new prospective clients;
- Ensures compliance with all regulations and keeps abreast of any changes to laws and regulations which pertain to loss control;
- Explore and develop new technologies for delivering loss control services;
- Designs, develops, organizes and conducts training and staff development programs for internal and external customers; and
- Responsibilities also include the production of thought leadership articles or creation of LC library resources; and
Fire Protection Engineer position opening at Brookhaven National Laboratory

A new Fire Protection Engineer position (Job ID 1523) has opened at Brookhaven National Laboratory. Brookhaven National Laboratory is a multipurpose research institution funded primarily by the U.S. Department of Energy’s Office of Science. Located on the center of Long Island, New York, Brookhaven Lab brings world-class facilities and expertise to the most exciting and important questions in basic and applied science—from the birth of our universe to the sustainable energy technology of tomorrow. We operate cutting-edge large-scale facilities for studies in physics, chemistry, biology, medicine, applied science, and a wide range of advanced technologies. The Laboratory's almost 3,000 scientists, engineers, and support staff are joined each year by more than 4,000 visiting researchers from around the world.

The following link details a much more comprehensive description of the job position and the ability to apply for it on-line:


If you should have further questions please contact:

Michael Kretschmann PE NYSCEO
Brookhaven National Laboratory
Fire Protection Engineering Manager
Lead Fire Protection Engineer
Building 902, Rm U29
P.O. Box 5000, Upton, NY 11973
(631) 344-5274
kretschmann@bnl.gov

Qualifications:
- A minimum of ten (10) years of experience in Property & HPR Loss Control within P&C insurance and/or private industry/government with at least (5) years in a Global Risk Management/technically complex environment.
- Established relationships with retail producers.
- Ability to plan strategically and prioritize workload to meet production and management objectives.
- Ability to be a team player.
- Ability to travel up to 35% of time. Travel will include driving, air travel, and overnight trips.

Sompo International offers a competitive compensation and benefits package commensurate with experience.

Send your resume to vsordillo@sompo-intl.com Victor Sordillo, SVP Global Risk Services Victor J Sordillo PE, CSP, MBA
Senior Vice President Global Director of Risk Control Services 600 Campus Drive Florham Park, New Jersey 07932 Tel. #1-908-376-2499 Mobile 1-908-251-0761 Email: vsordillo@sompo-intl.com
Employment Position Available

Property Loss Prevention Engineer

Risk Logic Inc., an unbundled Property Loss Prevention Engineering company, is looking for a Property Loss Prevention Engineer. This is a contract position.

Required education, work experience, and skills:
- Bachelor of Science Degree in Engineering from an accredited college / university.
- P.E. license a plus.
- At least 5 years’ experience in Highly Protected Risk (HPR) type property loss prevention.

Responsibilities of this job:
- Determine adequacy of automatic fire protection systems and water supplies for wide range of manufacturing and storage occupancies.
- Analysis of natural hazard exposures and existing protection against.
- Develop recommendations for improvement as needed using applicable standards.
- Expertise in calculating NLEs, PMLs, and MFLs.
- Excellent understanding of nationally recognized standards.
- Strong technical writing skills.
- Self-motivated person who can work efficiently from a home office.
- Understanding of Microsoft Windows, Word, and Excel.
- Communicate daily via email and telephone.
- Adequate interpersonal skills to communicate effectively with various clients.
- Travel required for on-site surveys.

Salary & Benefits:
This is a work-from-home contract position paid on a per-job basis.

If interested, please submit resume to jdurante@risklogic.com. Only qualified applicants meeting the above requirements should apply.

About Risk Logic Incorporated
RLI is a property loss prevention engineering company that provides comprehensive unbundled engineering services for insurance brokers, insurance carriers and directly with clients. Our services are performed globally. RLI has been in business for over 20 years. Visit www.risklogic.com for more information.
## Meeting Dates/Programs 2018-2019

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<th>Date</th>
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<td>NFPA 13 Changes</td>
<td>Russ Levitt, Telgian</td>
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<td>March 4</td>
<td>Part two of Fundamentals of Fire Resistance</td>
<td>Tim Costello, WJE</td>
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<td>Joint SFPE NJ Chapter and AFAA Technical Seminar</td>
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<td>May 6</td>
<td>UL 268 Smoke Detector Standard</td>
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**SLICER & ASSOCIATES**  
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Fax: 609.585.4938  
Email: Kurasz@nfus.org  
www.nfus.org | www.nfia.org
HELPFUL LINKS

ADAAG http://www.access-board.gov/adaag/about/index.htm
AFAA National http://www.afaa.org/
AFSA http://www.firesprinkler.org/
ANSI http://web.ansi.org/
ASHRAE http://www.ashrae.org/
Campus-Firewatch http://www.campus-firewatch.com/
CPSC http://www.cpsc.gov/
CSAA http://www.csaaul.org/
Municipal Codes (E Codes) http://www.generalcode.com/Webcode2.html
FM Global http://www.fmglobal.com/
FSDANY http://www.fsdany.org/regs.htm
FSI http://www.firesprinklerinitiative.org/
FSSA http://www.fssa.net/
Fire Tech Productions—Nicet Training (FTP) http://www.firetech.com/
Home Fire Sprinkler Coalition http://www.homefiresprinkler.com/
AFAA-NJ http://www.afaanj.org/
National of Fire Equipment Distributors (NAFED) - http://www.nafed.org/index.cfm

2018-2019 Chapter Committees

STANDING COMMITTEES

Program
Mike Newman

Arrangements
Vicki Serafin, Chairperson

Membership
Paul McGrath, Chairman

Nominate
Marvin Maradiaga
Jim Burge

Auditing
Vanessa Gallagher, Chairman
Rich Reitberger

Archivist/Historian
Jim Tolos, Vicki & Nicole

Speakers Gifts
Rich Reitberger

Communications
Fusible Link—Brad Hart
bradhart07438@yahoo.com

Communications-Other
Paul McGrath
Mike Newman

Mailing/Automation/e-mail—Vicki Serafin, Chairperson
Webmaster—Mike Newman & Paul McGrath

SPECIAL COMMITTEES

Spring Seminar
Ed Armm—Chairman
Dave Kurasz—Sprinkler Speakers Coordinator
Jim Lous—Alarm Speakers Coordinator
Paul McGrath—Vendor Coordinator

Bylaws
Jim Tolos, Chairman
Joe Janiga
John Antola

Career Recruitment
Tim Costello, Chairman
Donia Spano
Marios Michaelides

Chapter Excellence Awards
Emilio Vega Jara

PE Examination
Donia Spano

Chapter Seminar/Field Trip
Richard Reitberger, Chairman
Ed Armm, Co-Chairman
Dave Gluckman
Vanessa Gallagher

Legislature
Rich Reitberger, Chairman
Jerry Noyes
Dave Kirks

Finance
Rich Reitberger — Chairman
Vanessa Gallagher
C. Patel

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E-mail Address: ____________________

Membership Renewal Fee (CIRCLE ONE)

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1/4 Page ......................................... $ 250
1/2 Page ......................................... $ 300
Full Page ......................................... $ 1,000

Payment:
- To pay by Credit Card click here: Pay On-Line Here
- To pay by mail make your check to: “SFPE Chapter NJ” and send along with this Form to:
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  NJ Chapter-SFPE
  P.O. Box 6258
  Paramus, NJ 07652-6258

*Please send your Scanned Business Card or Artwork to the following e-mail addresses:
  Vicki.Serafin@affiliatedfsn.com & richard529@gmail.com

Any questions call Vicki at 973-541-6771

Thank you for your continued support!